

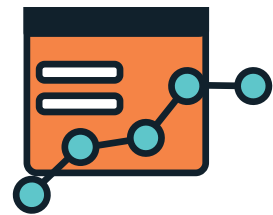
EPROVAL DRIVES EFFICIENCIES IN LOCAL GOVERNMENT PERMITTING

Cloud-based platform saves time, money and facilitates greater stakeholder engagement

eproval

SAVINGS

Investments in Eproval, a cloud-based special events permitting platform, drives savings in hard and soft costs in the permitting lifecycle. A \$45,000 per year investment over three years could return as much as \$1.4 million in savings and efficiencies as well as driving enhanced transparency, stakeholder engagement, compliance and audit.



Saving you money in all 7 Steps of the special events permitting lifecycle

1 APPLICATION INTAKE - UP TO 15% SAVINGS

Eproval's automated platform saves time by recommending necessary fields, re-populating applications for recurring events and ensuring completeness and accuracy of data. A survey of Eproval customers showed an 85% improvement in data quality. Eproval saves as much as 15% of the permitting cost on intake labor and data accuracy.

2 PRE-SCREENING - UP TO 5% SAVINGS

Eproval's workflow, that coordinates application reviewers and helps determine which city codes need to be followed, saves time and labor in the pre-screening stages of application approval. Codes may apply to alcohol, parking, fire, tents, signage, sound, vendor licenses, road closures, rides, fireworks, power, food service, waste management, emergency preparedness, public notification, insurance and others. Eproval saves as much as 5% of the permitting cost on labor during application pre-screening.

3 APPLICATION REVIEW - UP TO 5% SAVINGS

Eproval's past experience automating the process for special event permitting ensures that when setting up workflows, steps can be taken to streamline the online permitting and approval chain to save time, money and labor during application review. Eproval saves as much as 5% of the permitting cost on labor during application review.

4

APPLICATION APPROVAL – UP TO 43% SAVINGS

All external approvers such as fire, parks, police, alcohol, disposal and food inspection, among others, need to be coordinated during the approval phase. Eproval reduces meeting time and the back and forth discussion between applicant and reviewers. A survey of Eproval's customers showed a 50% reduction in face-to-face meetings. With the average hours spent in meetings cut from 5hrs to 2.5 hrs and requiring a average of 7 - 10 approvers, Eproval may save 43%, or more, in unnecessary meetings and discussions.

5

FULFILLMENT OF DELIVERABLES – UP TO 17% SAVINGS

Eproval offers a fully transparent platform that allows for enhanced communication amongst approvers to ensure commitments are met and full transparency is offered to applicants. A survey of Eproval customers showed a 100% improvement in departmental communication and collaboration. Eproval saves as much as 17% of the permitting cost during fulfillment of deliverables.

6

APPLICATION CLOSE-OUT – UP TO 3% SAVINGS

A survey of Eproval customers showed that prior to implementation, 65% of applications had gaps in communications with other departments and external agencies. Having effective communication can save as much as 3% during application close-out.

7

PERMIT TRACKING & COMPLIANCE – UP TO 5% SAVINGS

Eproval acts as a central repository to track and archive past permit applications saving up to 5% in reporting, legal compliance and legal audit costs.**

SUMMARY OF SAVINGS & ENHANCED EFFICIENCIES PER APPLICATION

SPECIAL EVENT PERMIT STEPS

	\$ IMPACT
1. Application intake	\$46.49
2. Pre-screening	\$14.50
3. Application review	\$16.43
4. Application approval	\$135.93
5. Fulfillment of deliverables	\$53.40
6. Application close-out	\$7.97
7. Permit tracking & compliance	\$14.50

Total savings

\$289.22

+ Enhanced efficiencies

\$ IMPACT

100% improvement in departmental communication & collaboration	\$1,903.95
Improvements in speed	\$25.00

TOTAL DOLLAR IMPACT PER APPLICATION

\$2,218.17

RETURN ON INVESTMENT: A CASE STUDY*

A City with a population of 500,000 residents invests \$45,000 annually over three years to purchase Eproval. The City processes 225 event permits and over a three-year period realizes \$1.4 million in savings and enhanced efficiencies.

Eproval drives a 10:1 return on the initial investment adding the additional benefits of engagement, transparency, fewer errors, scalability and ease of use.

* All calculations have been provided for illustrative purposes only, actual savings may vary depending upon specific circumstances
 ** Please ensure Eproval meets your legal compliance requirements